

## SANY PRESENTATION

## - SANY CONSTRUCTION INDUSTRY DEVELOPMENT -









About SANY Group



About SANY Construction



Precast Services



Overseas Projects





## About SANY Group



## **GLOBAL LEADING EQUIPMENT MANUFACTURER**

**SANY Group** Established in 1989 Headquartered in Changsha, China



Publicly listed subsidiaries:SANY Heavy IndustrySANY InternationalSANY Renewable Energy

\$20.3 billion USD sales

revenue in 2022



Sales and service network in 180+ countries 46 lighthouse factories 55,000 employees worldwide

+

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## 1.2 Company Introduction Culture





**Mission** Quality changes the world

## Vision

Build first-class enterprises Foster first-class talents Make first-class contributions to society

**Operation Principles** 

All for the customer All from innovation

E-BI

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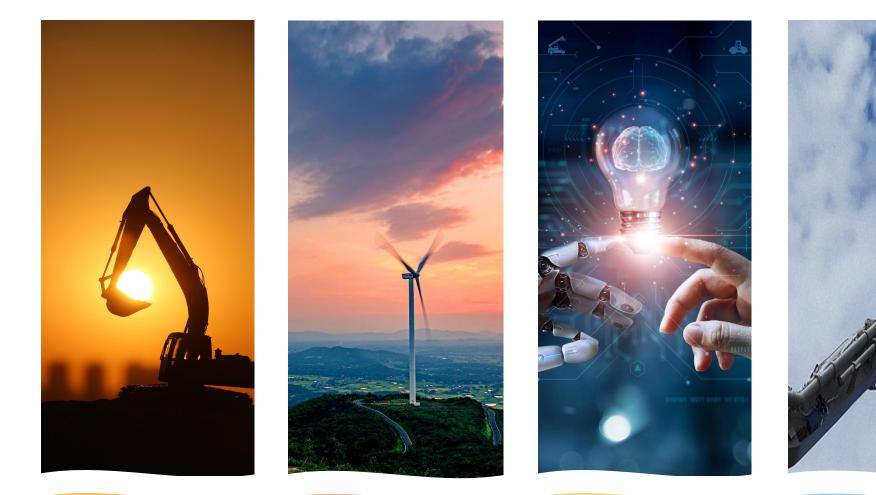


## **Equipment Manufacturing**

SANY's core businesses are the design, manufacturing, sales and support of heavy equipment, covering a full spectrum of products including concrete machinery (pump trucks, mixer trucks, trailer pumps, batching plants), earthmoving machinery (excavators, loaders), hoisting machinery (wheel cranes, crawler cranes, tower cranes), road machinery (rollers, motor graders, pavers), piling machinery (rotary drilling rigs), port machinery (mobile container cranes, mobile port machines), petroleum drilling machinery and mining machinery (mining trucks, roadheaders).







### Equipment Manufacturing

### Renewable Energy Development (Wind Energy, Solar Energy Hydrogen Energy, Energy Storage)

Industrial Internet of Things (IoT)

## Fire Fighting & Emergency Rescue

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## About SANY Construction





## **SANY Construction Industry**

SANY Construction is a subsidiary of SANY Group and officially launched in 2016, which aspire to provide full range of intelligent construction products and services for construction projects. Our services include: intelligent construction solution and consulting, precast building design, smart equipment, PC component production and sales, industrial worker training, intelligent construction software, and EMPC and construction management services. To date, the national market share of SANY's PC product line exceeds 50%. The structural technology of the SPCS system developed by SANY has become an industry standard.



## 2.2 SANY Construction Culture





## Mission

To industrialize construction

## Vision

To become a hard-tech company in the era of intelligent construction To make construction structurally safe, costcompetitive, and characterized with low carbon, intelligent, high quality, efficient and less manpower

## Positioning

SPCS inside SPCS – SANY's systematic solution for construction industrialization

## 2.3.1 SANY's Business Portfolio



## **5231** BUSINESS PORTFOLIO

- **5 Five** Series of Smart Equipment:
- 2 Two National Standards
- **3 Three** Intelligent Software Programs
- **1 One** Cloud Platform PCTEAM

## **5** Series of Smart Equipment:

SPCE PC Equipment –

Double layer wall equipment, hollow core column equipment, half slab / solid wall production line, prestressed precast components etc.





SACE AAL Equipment – 6.0 meter AAC production equipment 4.8 meter ACC production equipment Energy management and waste heat recover solution

**SSRE Steel bar equipment** – Steel coil straightening and cutting Reinforcement mesh production Steel cage solution





**Full Range of Molding Equipment** – Industrialized site casting mold, precast joints connecting mold, hollow core mold equipment, staircase mold etc.

**Transportation & Recycling Equipment** Precast component semi trailer Crushing equipment Screening equipment

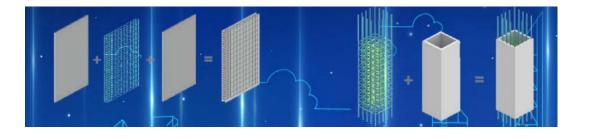






## **523** BUSINESS PORTFOLIO

## CECS 579/832 Structural Standard



## CECS 1180 Construction Acceptance Standard





- Double layer wall with hollow core column
- > Patented technology in China and Japan
- Structural safety is identical with conventional cast-in-situ system
- Industrial leading design



- Reduce dependence on Labour on site and usage of traditional mold
- More easier to construct and faster than conventional method
- All construction works can be finished inside the building without using scaffolding





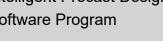






Intelligent Precast Design Software Program











Precast Components Full Life Cycle Management





**Project management** Online operation Data sharing Planning and Data Management



**Digital factory Digital construction** Online monitoring Internet of the Things



## SPCM

Supplier and service center Financial services

## 2.4 SANY Overseas PC Factory Layout

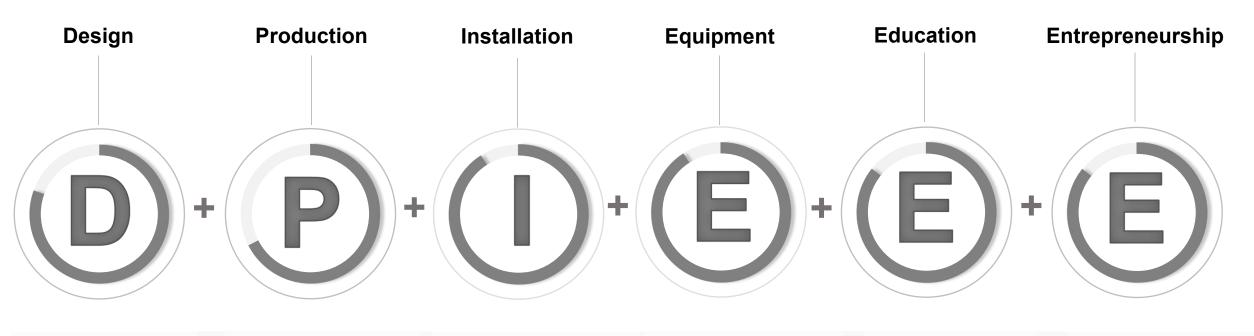




To date, SANY has set up 9 automatic precast factories worldwide







- 1. PC factory design ;
- 2. PC structure design;
- 3. PC project consulting.

PC product production;
PC factory management.

PC Project installation;
PC factory construction.

PC equipment sales;
Design trainings;
PC equipment planning.
Production trainings;
Installation trainings.

Help production & installation workers to explore their own business with SANY

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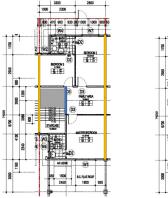
## **3.1** Design – precast design

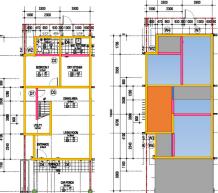


We will provide precast structural design based on customer's project requirement

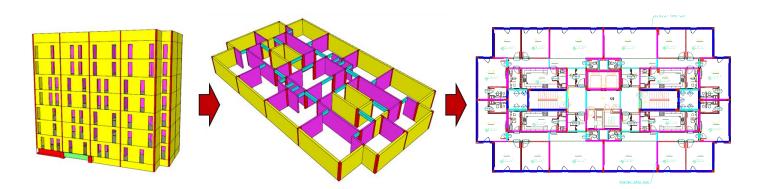








2-storey terrace house in Malaysia – Precast structure design



7-storey apartment in Saudi Arabia – Precast structure design

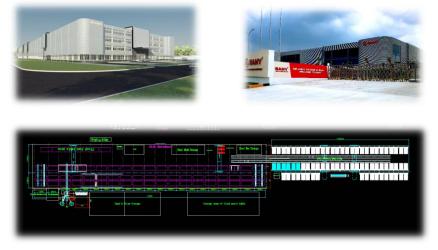


20-storey apartment in Bangladesh – Precast structure design

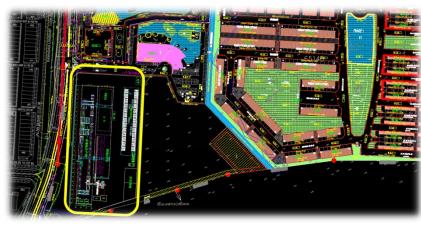
## **3.1** Design – precast factory layout design

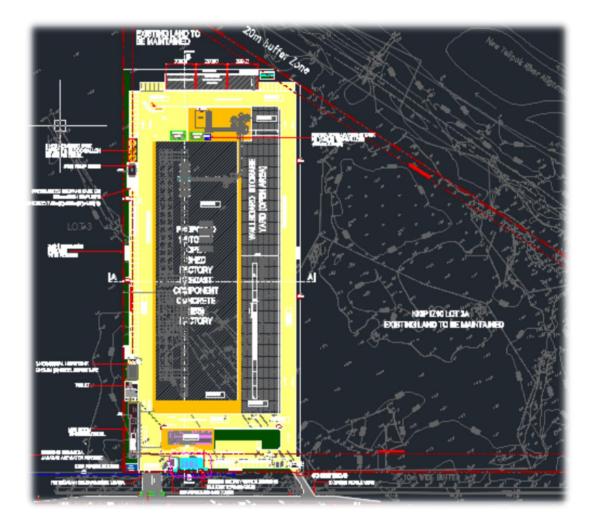


We will provide precast structural design based on customer's project requirement



Malaysia Sarawak Precast Factory Design and Planning





### East Malaysia Precast factory Design and Planning

## **3.2** Production – Factory production and management



We are able to provide customers with the following production services:

- Factory operation consulting services;
- Factory production management services;
- Factory equipment maintenance;
- Factory production technology transfer.



## **3.3** Installation – Installation supervision and trainings



We are able to provide customers with project installation consulting services, installation management and supervision, and precast components lifting trainings services.











## 3.4 Equipment Supply

We are able to provide customers with the most efficient and economical precast equipment based on different project requirements, as well as related intelligent software programs.

To date, the market share of SANY's PC production equipment in China exceeds 50%.





Precast Concrete Production Line



Complete Set of Reinforcement Equipment



PC Special Heavy Tower Crane



Special Transport Vehicles for Prefabricated Members



Mobile Impact Crusher





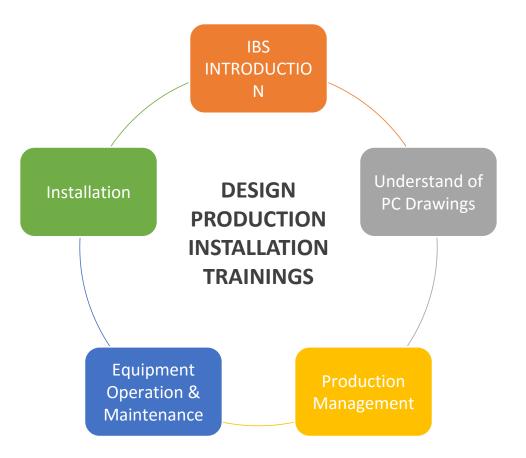
Heavy Duty Forklift

PC Special Batch Plant

## **3.5** Education – Trainings for all precast related courses



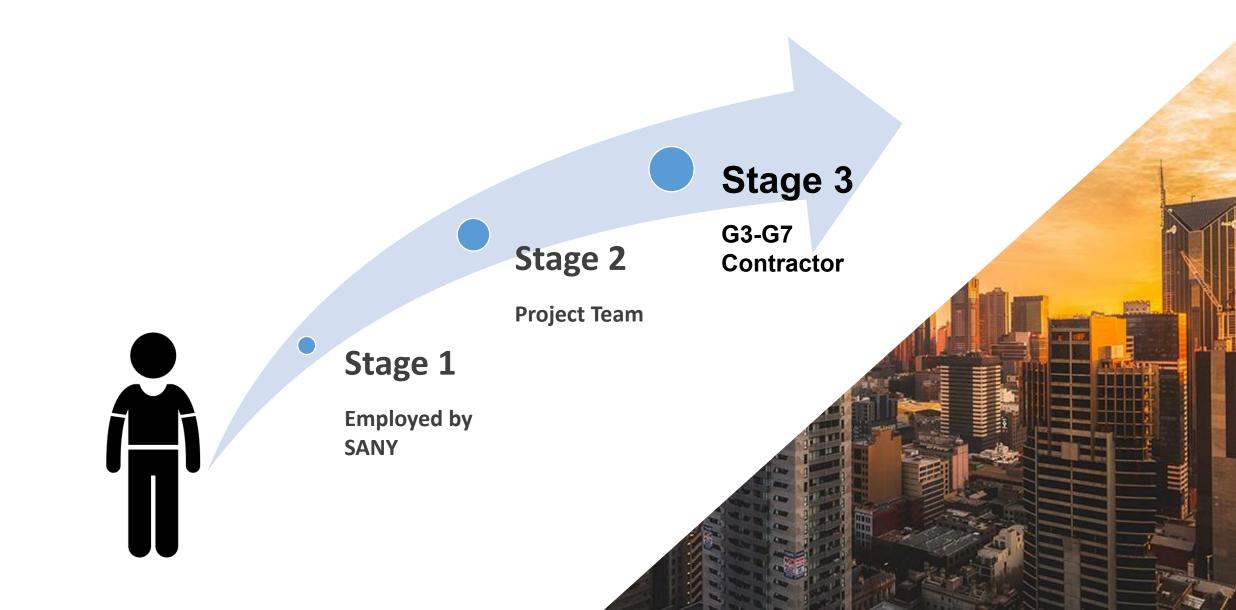




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## **3.6** Entrepreneurship – Grow up together with SANY





# Overseas Project





## Alam Perdana Township

More than 3,000 units completed











## Kita Cybersouth Township

More than 4,000 units completed















Saudi Jeddah Project

More than 3,000 units completed









## THANKYOU.



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QUALITY CHANGES THE WORLD